



## SCORT STRENGTHENS ITS PRESENCE IN EUROPE

**Acknowledged SOA architectures and Mainframe specialists, SCORT's authorized resellers already cover most of the western European countries.**

Suresnes, the 5th of July 2006

SCORT, one of the main European software companies that provides solutions to simplify the integration of the Mainframe with new services oriented architectures (SOA), **announces the strengthening of its European resellers network**. SCORT's authorized resellers in Europe are specialist companies of the central systems and SOA and cover many countries in Europe, mainly **Germany, Spain, Italy, the United Kingdom and Switzerland**.

Specially selected for their proven expertise in heterogeneous central systems (IBM, Bull, Unisys...) and their knowledge of their national market, **SCORT's authorized resellers ease the practical back up of local big customers or subsidiaries of international holdings**.

SCORT provides them with the required support and resources to help their customers to assess, implement and run the SCORT solutions. Within the framework of the SCORT PARTNERSHIP PROGRAM, SCORT distributors can now rely on a dedicated sales and pre-sales force and new marketing tools (pre-packaged trial version, documentations...). They can also benefit from the SCORT training centre for both their teams and customers.

One of the pioneers and leader on the French market in solutions of Mainframe integration with Services Oriented Architectures and in reusing business logic from applications hosted on the central systems, **SCORT today completes more than 20% of its turnover on exports**. With the scheduled strengthening of its European resellers network, SCORT anticipates a strong growth on exports that might reach some 50% of the turnover by 2008.

### **About SCORT**

SCORT is one of the main European companies providing software solutions to simplify Mainframe integration with new services oriented architectures (SOA). The SCORT technologies reuse, without any modification, the business logics of heterogeneous central systems (IBM, Bull, Unisys...) in order to expose them in services oriented architectures. They also enable business applications from the central systems to call distant Web Services.

National and international companies use the SCORT solutions to guarantee the upgradability and the interoperability of their Mainframe applications. Among them are AGF, l'ANPE, AXA, la Banque Postale, la CNP, EDF, Enel, Gaz de France, Gas Natural, Generali, Groupama or IBERIA.

Created in 1996, SCORT is based at Suresnes, near Paris. The software provider has a subsidiary in Spain and is represented by authorized resellers in Germany, Italy, Switzerland and the United Kingdom. In 2006, SCORT anticipates a turnover of 5 million euros, among which 20% will be completed abroad.

[www.scort.com](http://www.scort.com)

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